

# We Go Above So You Can Go Beyond!



## At Warner Pacific, we know our brokers have choices.

That's why we work hard to make the choice to partner with us as the leading full-service general agency clear: We go above so you can go beyond.

Our forward-thinking, broker-specific model that we've been perfecting for nearly 40 years supports you from beginning to end—from quoting to enrollment to service—so that you can focus on what you do best...growing your business in this rapidly changing marketplace.

## Beginning to End Support...

1

**Quoting:** Small and Large Group, Level-Funded, Group Ancillary & Worksite, and Medicare

2

**Selling:** Strategic Benefits Consulting, Carrier Partnerships, Dedicated Sales Team

3

**Enrolling:** Employee Online Enrollment Tool, Kits, Meetings, Bilingual Capability

4

**Underwriting:** New Group Case Reviews, Dedicated Case Advocates, Direct Installation

5

**Approval:** Final Rates, Case Approvals, ID Card Delivery

6

**Service:** Billing, Eligibility, Claim Issues, Questions, Broker of Record Letters



***we live  
for this  
stuff!***



- ▶ Family owned and operated
- ▶ Comprehensive product portfolio
- ▶ Innovative, proprietary tech tools
- ▶ Professional and business development
- ▶ Industry reform and legislative expertise

CA



CO



FL



OK



TX



## **People. Service. Technology.**

When you choose Warner Pacific, you'll experience the difference from day one. While other general agencies are more transactional, we have a high-touch, concierge-style approach. We call it the "Warner Way." It's resulted in a proven track record of broker satisfaction and high retention rates.

In fact, we have dedicated, experienced teams of pre-sale and post-sale specialists here just for you and expert at navigating the process with speed and accuracy. They ensure your client is getting the best service, and that the entire enrollment process is completely hassle free. And ultimately, that speaks to your excellence and ability to deliver.



## **Strength in Partners**

At Warner Pacific, we've also spent decades building and strengthening our carrier and vendor partner relationships to ensure the best product fit and service for your clients. These partners range from Medical and Ancillary to Worksite/Voluntary. Whatever your clients' needs—and whether they're single site or multi state—we've got them covered.

***Check out our carrier partners! ▶***

## **Beyond Expectations**

Are you ready to choose Warner Pacific so we can go above for you? Schedule a meeting today with your sales consultant, so that we can put our people, service and technology to work for you to help you go beyond.



**warnerpacific.com | (800) 801-2300**