



## Shauna Broadus

Individual & Medicare Sales Manager

[Shauna.Broadus@warnerpacific.com](mailto:Shauna.Broadus@warnerpacific.com)

(303) 779-0100, ext. 6127

Shauna Broadus is honored to be your devoted Individual and Medicare Sales Manager. She has more than 25 years of professional experience in the health insurance industry, and has a passion for building relationships. She has been with Warner Pacific since 2015 and longtime member of NABIP. Shauna sits on the board for Greater Denver NABIP and the State. Brokers love the enthusiasm Shauna brings to every meeting and her ability to create out of the box ideas to help them grow their book of business.

## Providing First-Class Service and Support — Let's Work Together!

### Medicare

#### April Apodaca, ext. 8729

Medicare Pre-Sales Specialist

[April.Apodaca@warnerpacific.com](mailto:April.Apodaca@warnerpacific.com)

April has over 30 years experience in the insurance industry with 13+ years specializing in Medicare. April will assist with carrier appointment requests, certification, product knowledge/training, compliance as well as recommending appropriate Medicare solutions for your clients.

#### Julie Flores, ext. 8719

Medicare Pre-Sales Specialist

[Julie.Flores@warnerpacific.com](mailto:Julie.Flores@warnerpacific.com)

Julie can assist with carrier appointment requests, certification, product knowledge/training as well as recommending appropriate Medicare solutions for your clients.

### Individual

#### Robert Zvonicsek, ext. 5748

Individual Plan Specialist

[Robert.Zvonicsek@warnerpacific.com](mailto:Robert.Zvonicsek@warnerpacific.com)

[COIndividual@warnerpacific.com](mailto:COIndividual@warnerpacific.com)

Robert is an Individual and Family Plans Specialist for the Colorado office. He has over 15 years of experience in individual health and property & casualty sales and support. Robert has been with Warner Pacific since 2017. Licensed in Life & Health and P&C since 2003, you can count on Robert to provide expert-level support for all your Individual and Family Plan needs.

### Compliance Guidance

#### Janet Trautwein, REBC

Compliance and Government Affairs Executive

For compliance and regulatory related questions and guidance.

["Ask Janet"](#)

### Medicare New Business

[MedicareNewBusiness@warnerpacific.com](mailto:MedicareNewBusiness@warnerpacific.com)

For paper enrollment advocacy and processing including pre-submission review and your liaison for enrollment status.

### Medicare Products

[MedicareProducts@warnerpacific.com](mailto:MedicareProducts@warnerpacific.com)

To request new carrier contracting or verify current contracting status.

### Large File Upload Link

<https://wpsdu.warnerpacific.com>

Want to send your large files safely and securely to us? Please use our complimentary large file transfer system, SDU.

### Sales Technology Support

[COonlineenrollmentsupport@warnerpacific.com](mailto:COonlineenrollmentsupport@warnerpacific.com)

Get assistance learning and then utilizing the Warner Pacific sales technology solutions that work best for you and your brokerage. Our suite of products include: PRO Quote, PRO Apply, PRO Census, PRO Provider, our Carrier 411, Document Toolkit and EASE support services.